

# CHAMPIONING YOUR MISSION FOR BETTER HEALTH

Counsel for **healthcare & life science innovators** committed to building healthier communities



## Julie A. Paluch

Founder and Principal  
Paluch Law, P.C.

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An experienced ally immersed in the business of health  
**Decisive. Creative. Fluent in mitigating risk.**

Having worked both in-house with Amgen and as outside counsel with a variety of clients, I have a keen ability to translate how evolving health laws and regulations impact your business in your language, not legal jargon.

Partnering with your senior leadership team, I help you manage risk and guide you through complex corporate, regulatory and compliance matters without getting you lost in the details.

You get clear, actionable legal strategies driven by your business goals, not legal advice in a vacuum.

Beyond the advice, I create a roadmap and help operationalize legal guidance throughout your business. I'll right-size it based on your business structure and resources and educate your team on industry best practices along the way. I also provide business counsel integrating legal advice to assist in creating stronger business strategies and tactics.

Mindful of your budget, I work to maximize value, create predictability and avoid surprises.

As a boutique firm, I'm free from the constraints and billable requirements of BigLaw.

## 20+ years in-depth **healthcare & life science industry** experience

With a unique combination of experience across the healthcare sector, I bring a critical eye with valuable insight and perspective to your big-picture strategy to help you make better business decisions.

**In-house counsel**  
4+ years

with the world's largest independent biotechnology company

**BigLaw**  
4 years

including training in a top-tier firm's life science program in Washington, D.C.

**Boutique Law**  
10+ years

working as outside counsel for leaders at companies across the healthcare sector

**Legal analyst for Bloomberg**  
2 years

wrote on trends for FDA-regulated companies while living in China

Focused on what you want to achieve, I consider what regulators require along with business realities.



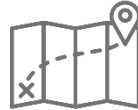
**Distill legal issues**

and bring clarity to your business without the legal jargon



**Bring outside perspective**

to help your teams understand how your business may be scrutinized by media, government, competitors, politicians, or patient groups



**Lay out the legal landscape and create a roadmap**

to mitigate risk while keeping your business goals at the forefront



**Tailor advice based on your resources & budget**

prioritizing what needs to get done and maximizing efficiency to stay on budget



**Implement actionable steps**

to operationalize legal advice for executives and their teams



**Educate your team**

on legal requirements and industry best practices

Experience Snapshot

**Paluch Law, P.C.** (2017-present)

**General Counsel West, P.C.** (2012-2016)

**Amgen, Inc.** (2010-2012) Senior Counsel, Development and Regulatory Law

**Bloomberg**, Legal Analyst (2008-2010)

**Amgen, Inc.** (2006-2008) Corporate Counsel, Global Commercial Operations

**Sidley Austin LLP** (2002-2006)

[See Full Resume >](#)

Education

**J.D.**, Order of the Coif, Gould School of Law, University of Southern California

**B.A.** in Humanities (emphasis in Theater and Italian), *magna cum laude* and Phi Beta Kappa, University of Southern California

Admissions

California and Washington, D.C.

Leadership and Community

**EnCorps**, Board Member (since 2016). An organization dedicated to helping skilled professionals in the fields of science, technology, engineering and math transition into teaching.

**L.A.'s BEST**, BEST Friends Board Member (2 years). An organization that provides homework assistance, recreation and activities, and safety and supervision in partnership with Los Angeles Unified School District and the City of Los Angeles.

**USC Society of Trojan Women** group, President (2014-2015), Past President (2015-2016). An organization shifting the paradigm for alumnae engagement by supporting the professional and personal development of Trojan women.

**Healthcare Providers**

Revenue strategies, including value-based care + compliance support

**Life Science Innovators**

Strategic counsel throughout product life cycle + compliance support

*"Julie is an exceptional attorney and business partner. She has a unique skillset in that she is both an exceptionally organized and creative thinker. Julie always found ways to help lead our team in search of options and solutions. We could never have delivered the successful programs we did without her wise guidance and counsel. Perhaps her best quality is that she is a true pleasure to work with."* **Mike Hale, Marketing Director — Oncology, AbbVie**

*"Julie and I have worked together to successfully negotiate complex risk-based healthcare partnerships with Fortune 100 payers that require keen intellectual insight and discernment — oftentimes effectively working with forceful personalities. Her ability to grasp difficult issues and identify practical solutions for her clientele is unparalleled."* **Matt Farnum, Senior Director Payer Strategy and Value-based Contracting, FullWell**